

CV News Brief **What's new at the CV and AT Shows?**

Special CV Show preview edition

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*CV News Brief's weekly circulation is now over 22,000 Edited by Robin Dickeson at the Society of Motor Manufacturers and Traders, Halkin Street, London, SW1X 7DS, England. CV News Brief is a free service for CV and road transport industry contacts, SMMT members and journalists worldwide. Please e-mail rdickeson@smmt.co.uk if you would like copies sent to colleagues or if you have news stories you would like us to see. If you want your name taken off the list, please use the **unsubscribe** button at the end of the last page.*

What's new at the AT and CV Shows?

The short answer is, plenty. There are some 600 exhibitors spread amongst the two linked shows with an amazing range of products. The exhibitors themselves range from the world's biggest automotive outfits to tiny firms, some just starting on what may be a route to much greater things. All started small and all are the shows to do business. We've given you a round-up of what we know as the news. But we'll certainly have missed some, so use this as guide, not the definitive, last word. And keep your eyes open to see how many more new things you can find. Above all enjoy and make the most of what is the biggest business to business CV, automotive trade and logistics show in Europe.

Robin Dickeson

Lorry road user charging - an alternative view

This is the title of a new paper that Alan McKinnon, professor of logistics with Heriot-Watt University will give to a Daf sponsored press conference at the NEC on Monday 22 March. Daf says the subject is of critical importance to the CV and road transport industry so it asked Professor McKinnon, an acknowledged expert on road usage, to write a paper for presentation on the day before the CV Show. **More from Martin Hayes on +44 (0) 2 074 948 050 or mhayes@automotivepr.com**

World exhibition debut for anti-roll bar repair solution

Eli-Chem Resins UK will launch a 'revolutionary new solution to worn and damaged anti-roll bars and bushes on its stand 19-447 at the CV Show. Eli-Flex is a polymer resin that offers a durable lining between anti-roll bars and bushes, absorbing the extreme wear and impact forces acting on them. 'Eli-Flex helps hauliers save thousands of pounds by cutting frequent new part replacement. Anti-roll bars last indefinitely and bushes last four or five times longer.' says the firm. Eli-Flex has full Vehicle Inspectorate approval and is used by Volvo, Daf, Scania, ERF and Mercedes dealers.

More from Aram Friedrich on +44(0)1 483 450 066 or aram@elichem.co.uk

Britain's best selling vans at the CV Show

Ford, on stand 09-419 is van market leader in the UK. The firm says it will show the new Ford Fiesta van, the new Ranger Thunder double cab, the Transit Connect, a Transit One-way tipper, a Transit transporter and a range of other Transit vans including a Jumbo model and a 15 seat minibus. '2004 is an important year for Ford. We've our biggest line-up ever and the challenge is to stay at the top,' said Gary Whittam, CV director, Ford of Britain. Ford says its Ranger Thunder Super Cab pickup is particularly well-equipped to compete in the rapidly growing pickup market which grew 35 per cent last year. Ford says the Ranger Thunder with its leather trimmed interior, air-conditioning and ABS is for people who want off-road capability without compromising on style.

More from Anne-Marie Chatterton on +44 (0)1 277 253 944 or achatter@ford.com

Lucky truckers?

Trucking magazine on stand 20-268 at the CV Show says a visitors could win £250 in its prize draw. Richard Simpson, editor said: 'We're doing research into visitors' attitudes to road transport magazines. We'd like visitors to pick up a survey form and a free copy of Trucking from our stand. You don't have to fill in the form at the show, just send it back and we'll enter it in the £250 prize draw.'

Simpson says the Trucking stand is close to the main entrance in hall 20 and opposite Renault Trucks.

More from Richard Simpson on 01452317700 or richard.simpson@aandspublishing.com

NOxCare for Euro 4 and beyond

Hydro Gas & chemicals is on stand 20-023 at the CV Show for the first and last time. The firm, to be floated under the name Yara Industrial late next week, is an offshoot of Norsk Hydro and one of Europe's largest suppliers of urea. Paul Norman, business development manager says that urea will be needed to help virtually all vehicle engines meet Euro 4 standards from 2005 onwards. Producers have just agreed to market automotive urea under the generic name NOxCare. He'll use the CV Show and to tell people about NOxCare and plans to develop a nationwide distribution infrastructure.

More from Paul Norman on +44 (0)1 489 797 152 or paul.norman@hydro.com

Indestructible Hilux

Toyota on stand 9 - 118 at the CV Show says it will show the now legendary 'Clarkson proof' Hilux which the BBC Top Gear dramatically tried and failed to destroy last year. The firm says Top Gear kindly lent them the vehicle for the show. Toyota says it will also have pristine versions of both the best-selling Hilux and Dyna ranges on the stand too.

More from David Crouch on 01 737 363 633 or david.crouch@tgb.toyota.co.uk

New concept in road tanker-top safety at CV Show

WG Tanker services says it has been appointed official distributor for the unique tanker safety rail made by Standfast Enterprises in Australia. The firm says it read about the new design safety rail in CV News Brief last autumn, made immediate contact with the Australian company and did the deal. WG now aims to have a tanker fitted with the equipment on its stand 18-106 at the CV Show. The company says it expects a great deal of interest from all sectors of the tanker industry as a result of a Health and Safety Executive and RHA protocols on the prevention of falls from road tankers.

More from Ian Buxton on +44 (0)1 538 308 383 or ian@wgtanker.com

Nanocatalyst cuts fuel by 10 per cent

Cerulean International on stand 8-210 at the CV Show says its new nanocatalyst technology for diesel fuels, called Envirox, will cut fuel consumption by 10 per cent and deliver 'substantially reduced carbon deposits.' Based on re-engineered cerium oxide, the fuel-borne catalyst gives a cleaner burn. This means better fuel efficiency and lower emissions, especially of carbon particles. Envirox has a low dose rate, no effect on lubricant performance and needs no engine changes. Big commercial field trials show fuel consumption cut by 10 per cent. In the UK, Brian Souter, boss of the Stagecoach Group which runs over 7,000 buses and has been testing Envirox said 'We believe this new product has huge potential.'

More from Martin Hayes on +44 (0)2 074 948 050 or mhayes@automotivepr.com

ATS debut for Stanners new spraybooth

On Stanners Equipment stand 12-322 as well as all the welding demonstrations and other equipment you'll find a new vehicle spray-booth and special deals on all the kit on show. Director Mike Crisp says that spray booth is on a fully gridded and fully active raised floor, made by the world's largest car and commercial spray booth maker. 'And guess where it comes from? Hint - You won't get better value-for-money for all the tea in China!'

Much more from Mike Crisp on +44 (0)7 747 623 172 or Mike@mikecrisp.freeserve.co.uk

New roller system from Joloda

Joloda Hydraroll says it will show its new Mark 20 twin roller pneumatic Rollerbed system for air cargo on its stand 19-502 at the CV Show. This system, with powered rollers, enables air freight containers to be off-loaded either manually or automatically. Joloda will also show its Skate and Track manual system for paper reel loading and unloading. This weighs only 6kgs and saves over 100kgs a trailer. There will also be an Automatic-Slatted Moving Floor. This, the firm says, is the fastest floor in the world able to move 30 tones of goods at 30m a minute. Finally there will be a Joloda Slip Chain, to load and unload palletised cargo in less than 90 seconds.

More from Emma Want on +44 (0)1 326 560 400 or emmaw@m1marketing.co.uk

Add hydrogen - cut diesel by 20 per cent

Canada's Dynamic Fuel Systems Inc on stand 9-301 at the CV Show says its Jet Star on-board hydrogen generator saves between 15 and 20 per cent fuel. The unit, fitted in two hours to a truck, makes hydrogen and pipes it into the engine. The firm's Thomas Fairfull says he cautiously tells operators that they'll cut their fuel bills by between 15 and 25 per cent. So far there are some 1,700 trucks in service in Canada and he says many get bigger savings. Fairfull also says there are big cuts in carbon emissions too. The system runs successfully with engines from 250 to 450 bhp and the company expects to sign deals with European distributors shortly after the CV Show. Fairfull also expects deals to fit Jet Star kits to European buses soon.

More from Thomas Fairfull on +1 905 831 244 or thomas@dynamicfuel.com

Rai brings 12 Dutch suppliers to the CV Show

On its stands number 19-310 and 19-410 at the CV Show, the Rai, the Dutch equivalent of the SMMT plays host to 12 major Dutch transport industry suppliers. These include Knappen, which will show a high volume trailer with a walking floor. The privately-owned company produces nine of these a week, with most exported to other European countries. Another leading exhibitor on the Rai stand is D-tec, one of the leading container chassis makers. They already export successfully to the UK.

More from Paul Satijn on +31 20 504 4949 or p.satijn@rai.nl

New wear-resistant decking

Advanced Technical Panels, on stand 20-147 at the CV Show says it will launch a new range of wear-resistant commercial vehicle decking and van floor kits. The new PVC based flooring panels are ultraviolet light stable and come in a range of colours. The firm, which celebrates its 20th anniversary at the show, will have many other van, truck and trailer flooring products on show too.

More from David Briggs on +44(0)1 924 263 655 or david.briggs@lathams.co.uk

New Actros at the CV Show

Mercedes-Benz will show two Actros 'International Truck of the Year 2004' tractors and an 8x4 rigid on stand 6-020 at the CV Show. The first tractor unit is a three-axle 2544 model. The second is a two-axle MegaSpace Executive model with a 'range topping' and eye-popping 580 bhp power plant. Also on display will be a 400 bhp Axor two-axle tractor. Making its UK and CV Show debut is a 7.5 tonne Atego 815 Mercedes Telligent with automatic gearbox. The second Atego is a three-axle, 330 bhp tipper chassis. The final truck on stand is a Mercedes-Benz Econic three axle and double-drive refuse collection vehicle. Mercedes-Benz will also show its range of factory-backed used trucks.

More from Ian Norwell on +44 (0)1 908 245 949 or ian.norwell@daimlerchrysler.co.uk

Eberspächer on show

On its stand 10-303 Eberspächer UK says it will show four vehicles as well as its range of air-conditioning, independent heating, climate control, refrigeration and hand wash systems. The vehicles include a Ford transit with rail maintenance bodywork by Alphatec and going into service for Jarvis fleet management. A Mercedes Sprinter has police bodywork by MacNeillie and a second Mercedes is converted to a low floor welfare vehicle by Mellor Vancraft. The final vehicle is based on a Volkswagen LT46 with accessible minibus bodywork by Stanford Coachworks. This vehicle will be handed to Help the Aged on Tuesday 23 March, on the Eberspächer stand.

More from Nick Clarke on +44(0)1 425 480 151 or nicholas@eberspacher.com

More choice from Citroën

Five of the 11 vehicles on the Citroën stand, 10-331 at next month's CV Show will be new models. These include New Berlingo, Dispatch and Relay van models, the new 'ready to run' Relay with Ingimex drop-side body and a new and 'ready to run' Dispatch with Somer refrigerated bodywork. Other vehicles in the recently announced 'ready to run' range are an advanced Relay EX 17 Minibus, a Relay with Tipmaster tipping body, another Relay with Rohill car transport bodywork and a New Look Dispatch with Jiffy Trucks catering bodywork. There is also a Xsara Enterprise van. Citroën says that in just two years it has 'revised, re-equipped and expanded its best-selling CV range and is particularly proud of its new 'ready to run' ready bodied specialist vehicle range.

More from Phil Reed on +44 (0)2 086 684 048 or leadingpr@aol.com

New Stralis at the CV Show

The eight trucks on Iveco's 600 square metre stand, 7-030 at the CV Show will include a Stralis Active Time tractor, making its exhibition debut in the UK. Two new Euro cargo models, one a 7.5 tonner and the other an 18 tonner, are on the stand, with four 3.5 tonne Daily City Truck models. These include three van versions, the largest with a 17 cubic metre body. There is also a Daily chassis cab fitted with an aluminium Ingimex tipper body, one of several in Iveco's Drive Away options range. This deal means customers can buy complete bodied Daily City trucks from the Iveco dealer network.

More from John Procter on +44 (0)1 923 259 526 or procter@iveco.com

New fridge body ideas at the CV Show

GRP, the specialist refrigerated body builder says it will show a totally new floor management system, unique to the refrigerated vehicle business. The system is a part of the lightweight insulated bodywork on a 7.5 tonne Mercedes Atego on GRP's stand 6-220 at the CV Show.

More from David Nash on +44(0)1 614 290 266 or quadpr@globalnet.co.uk

Shared user swap bodies

The Ray Smith Group, on stand 19-016 will show swap bodies from its recently won Exel contract. The first phase of the deal involves swap bodies for a fleet of 59 trucks. The bodies are supplied either 3.7 or 7.5 metres long to give best possible operational flexibility.

More from David Browning on +44(0)1 733 347 090 or sales@rsg.co.uk

Intellisat from Carrier Transicold

On its stand 6-430 at the CV Show Carrier Transicold says it will launch Intellisat, a flexible micro programming system to help operators save information on up to 30 commodities so that the temperature can be set according to the products carried. Carrier Transicold says Intellisat will cut driver error, simplify fleet programming and give operators the flexibility to change temperature settings as they choose. The firm will also have its full range of van truck and trailer refrigeration kit on show, including its Maxima 1300, the latest variant in this range for semi trailer applications.

More from David Nash on +44(0)1 614 290 266 or quadpr@globalnet.co.uk

Roadlink expands Brake product portfolio at the CV Show

Knorr-Bremse brake callipers are of the latest addition to Roadlink International's already wide product range. The firm will show these as part of its display on stand 20-254 at the CV Show.

More from Mandy Monkton on +44 (0)1 902 606 210 or sale@roadlink-international.co.uk

New Scudo in the vanguard

Fiat says its new Scudo van will make its UK debut at the CV Show on the company's stand 9-318. The firm says the new van has a payload potential of 900kg or up to 4m³ and a choice of 69 or 109 bhp power plants. There will also be three Ducatos there, one with a crew cab, another with a factory-fitted drop-side body and a third as a short wheelbase van. Fiat says a Doblo Cargo van and an example of the newly introduced turbo-diesel powered Punto van complete the line-up.

More from Peter Newton on +44 (0)1 753 690 647 or peter.newton@fiat.com

Canter mini tractor

There will be five trucks on the Mitsubishi Canter stand, 7-232 at the CV Show. One, a 143 bhp Canter 75 mini tractor will be coupled to a 10.5 metre step frame curtain-side trailer. This rig has a gross train weight of 11 tonnes. There will be two other Canter 75 models on show, one with a 5.6m Boalloy curtain-side body and another with full-width seven-man crew cab and Boniface V Tech slide-back car recovery body. Two Canter 35 s complete the line-up, one with an optional factory-built crew cab and Tipmaster tipping body and the other with an Ingimex drop-side body.

More from Simon Wood on +44(0)1 908 245 846 or simon.wood@daimlerchrysler.co.uk

New Eurocycler body

Heil Europe says it will show its new Eurocycler body on stand 20-102 at next month's CV Show. The firm says the new body is a two stream, semi-automated recycling unit. The Eurocycler can simultaneously separate and dump recyclable material. The system has been used successfully by municipalities and contractors in the United States for almost 10 years. Heil will also show a 3630 kg capacity front-end loader on its stand and will have a power track model with a 2.3 cubic metre hopper capacity on the RVS stand, 17-346.

More from Emma Want on +44 (0)1 326 560 400 or emmaw@m1marketing.co.uk

New Seal IT security system from Maple

The Maple Group will launch its new seal IT system on stand 20-301 at the CV Show. The system uses a sequence of light-emitting diodes to check the seal status of a vehicle load. The firm says Seal IT gives more flexibility with a foolproof opening and closing programme for load doors. Maple Group will also show a range of its other load and vehicle security and access control systems.

More from David Nash on +44(0)1 614 290 266 or quadpr@globalnet.co.uk

Vauxhall vans in top gear

Vauxhall says its van sales doubled in the last two years and visitors to its stand number 10-302 at the CV Show will be able to see why. There will be examples of the new Movano, the Corsavan, the Astravan, the Combo and the Luton-built Vivaro van. New for this model is a crew van, giving more seats. This is proving a particularly popular option. Vauxhall says it cuts costs of van ownership with long service intervals, good fuel economy, good finance, repair and maintenance deals and excellent residual values through a dedicated dealer network.

More from Mike Imeson on +44 (0)1 582 427 608 or michael.imeson@vauxhall.co.uk

Free legal advice at the CV Show

Commercial Motor says it will run a free legal clinic on its stand 19-051 at the CV Show to celebrate the success of magazine's legal section. Lawyers from three firms specialising in road transport law will offer a free one-to-one, half hour consultation to visitors to CM's stand during the show. Patric Cunanne, CM's legal editor said 'Call our legal clinic hotline on +44(0)2 086 523 337, briefly tell us what your query is and we'll offer you a private slot on one of the three days of the CV Show.'

More from Nick Coles on +44(0)2 086 528 708 or nicholas.coles@rbi.co.uk

New tipper stability guide

The Institute of Road Transport Engineers (IRTE e) says it will have its new tipper stability guide on its stand 18-102 at the CV Show. Tracey Shelley, boss of the Society of Operations Engineers, the umbrella organisation responsible for the IRTE says: 'This guide is unique, with no other document like it available in Europe. We've updated it to keep it relevant for the industry.' The IRTE says it also plans a 'test your knowledge' competition, offering engineers and the chance to check their knowledge against the tests for the IRTEC licensing scheme. The winner gets a Ferrari driving trip.

More from James Keeler on +44 (0)2 083 991 184 or jk@garnett-keeler.com

New trailer tyre at the CV Show

Michelin says it will launch its new XTA 2+ trailer tyre from its stand 8-222 at the CV Show in March. The firm says that the tyre, available at 385/65 R22.5 is ideal for trailers used on long-distance domestic and international work. The new tyre has 2.5 mm more tread depth than the tyre it replaces and uses a tougher rubber.

More from Paul Cordle on +44(0)1 782 402 341 or paul-m.cordle@uk.michelin.com

Heating, air con, ventilation and information systems

Webasto says it will use its CV Show stand, number 7-228 to show an unusually wide range of its kit. This includes blown air and circulated water heaters, two contrasting approaches to roof-mounted air conditioning systems, a wide selection of roof hatches and what the firm says are the most advanced passenger information display systems available. These are designed for coach and bus operators and include LED and dot-matrix screens.

More from Roger Edwards on 01 302 322 232 or sales@webasto.com

New rotary screw compressors

HPC Engineering, on stand 11-401 at the Automotive Trade Show has a new series of rotary screw compressors which the firm says is an extension of its successful range of direct drive compressors. Mark Sharman, sales and marketing manager for HPC says the new units are unrivalled for their quiet compressed air output and high energy efficiency. All the motors meet the guidelines for Enhanced Capital Allowances within the Climate Change Levy, making them even more financially attractive.

More from Mark Sharman on 0144241671 or mark.sharman@hpcplc.co.uk

Three new tail lifts from MBB and Ricon

On its stand 8-214 MBB Liftsystems and Ricon will show their range of welfare lifts for wheelchair users and a range of cargo duty tail lifts. UK-based Ricon and US-based MBB have complementary product ranges and the two firms have developed a healthy and transatlantic alliance. Ricon will show its range of wheelchair lifts for minibuses and vans and MBB will introduce three new tail-lifts to the UK market, with demonstrations at the CV Show.

More from Max Brand on +44(0)1 613 016 000 or mbrand@ricon.uk.com

High tensile twist lock for tipper trailers

On stand 6-215 at the CV Show William Cook Intermodal will show its high tensile steel twist lock. This has a cast steel body and has been specially designed for use on tipper trailers. The screw down facility means the body stays firmly attached throughout a tipping operation.

More from Steve Dowson on 01 388528248 or sdowson@cook-intermodal.co.uk

Premier Propshaft takes a stand

Premier Propshaft has booked a stand at the Automotive Trade Show @ the CV Show as part of a plan to capitalise on its 'excellent growth' in the UK commercial vehicle aftermarket. The firm says this is the first time it has exhibited at either show for six years. Launched in 1975, Premier Propshaft makes, modifies and repairs propshafts for customers in Europe, USA and the Middle East. 'These range from large multi-national companies to small businesses specialising in classic car refurbishment,' says Paul Henney, sales manager. 'Our aim is to continue to respond quickly and effectively to the market and enhance our position as the number one supplier to a wide variety of industries and customers.'

More from Mark Field on +44(0)1 344 844 779 or mark@chicanemarketing.co.uk

New management system at CV Show

HaulTech says its new ImagingXtra division will launch a new and improved version of its traffic management system on stand 518 at the CV Show next spring. The firm will also show its award winning document management system, Archivist and a range of Panasonic scanners. The CV Show opens on Tuesday 23 March at the National Exhibition Centre, near Birmingham and closes on Thursday 25 March.

More from Dean Woollicoft on +44(0)1 782 832 328 or dean.woollicoft@haultech.co.uk

New double deck trailer alternative at CV Show

Finnish trailer maker Ekeri will show its newly developed double deck system called Eke-Load on its stand 7-102 at the CV Show in March. Ekeri, who will be show for the first time, says its system doubles the number of pallet positions and enables loading on two deck levels. This means better loading flexibility and more efficient operation. The Eke-load double deck system fits UK or Euro pallets and can be mounted in both light insulated as well as temperature controlled trailers and truck bodies. Detailed on Ekeri's web site www.ekeri.com, it meets ATP FRC or FNA standards. Ekeri, based in Finland makes some 450 units a year for the Nordic, UK, Netherlands and Baltic markets.

More from Robert Wise +44 (0)7 966 203 640 or rob@wise.fsbusiness.co.uk

H L Smith wins Eaton deal

Commercial vehicle transmission re-manufacturers H L Smith says it is now an authorised repair centre for Eaton Truck Components. The firm says it will show some of its wide range of genuine and re-manufactured transmissions and components on its stand 20-145 at the CV Show.

More from Graham Hales on 01 902 373 011 or sales@hlsmith.co.uk

New tyre pressure monitoring system at CV Show

Bandvulc Tyres says it will show its new and alternative approach to tyre pressure monitoring on its stand 20-314 at the CV Show in March. The system is designed to monitor deflation from set tyre pressures, particularly on tri-axle trailers. The stand-alone sensors at the heart of the system are clamped to axles rather than tyres and powered through the trailer's electrical system. If a tyre pressure drops, the system will show a warning light to tell the driver which wheel is in trouble and alert him to the need to pull over and check it. The system is also compatible with a planned new GPS tracking system from Bandvulc.

More from Stefanie Russell on +44(0)1 752 893 559 or stefanier@bandvulc.co.uk

Tech Talk Live at Automotive Trade Show

LuK, Delco Remy and Comma Oil will join forces to present Tech Talk Live, the first ever live question and answer show exclusively for UK workshop mechanics. The first outing is planned for Mechanex 2004 and the second at the Automotive Trade Show, run with the CV Show at the NEC from 23 to 25 March, on stand 11-407. Designed to help 'hands-on', workshop professionals, Tech Talk Live features a panel of experts on aftermarket motor oil, antifreeze and coolants, clutch and suspension technology. 'They'll give straight, down to earth answers to those nagging questions to which you never seem to get a satisfactory explanation,' says Alex Robins of Comma Oil. With questions, answers and practical demonstrations, each session will last 45-60 minutes, and there will be four or five sessions each day of the show.

More from Alex Robins on +44 (0)1 474 564 311 or a.robins@commaoil.com

New Jubilee clips dispenser on show

Jubilee Clips will show a new prototype freestanding dispenser to hold approximately 400 clips on its stand, 12-503 at the Automotive Trade Show from 23 to 25 March. The firm will also feature other clip dispenser units along with their range of worm drive hose clips. Jubilee has a wide range of worm drive hose clips with a selection of five different dispenser styles.

More from Chris Bunting on +44(0)1 634 851 182 or cbunting@jubileeclips.co.uk

Daf Trucks at CV Show 2004

The stand of Daf Trucks, Britain's market leader, plans a five strong line-up of chassis cabs at the CV Show, due to open on 23 March at the NEC. The line-up includes a 7.5 tonne FA LF45.170 model with 170 hp engine, an adjustable roof-mounted air deflector and collars. The truck's 17.5in aluminium wheels are a market-testing deal with Alcoa. An 18 tonne FA LF55.250 has a sleeper cab, new, 250 hp Paccar six litre engine and adjustable roof deflector and collars. A 44 tonne FTG CF85.480 three axle 6x2 tractor has a 480 hp 12.6 litre Daf and Space Cab, polished aluminium wheels and a new raised full length cat-walk. The 380 hp FAD CF85.380 eight wheeler has a single-reduction rear bogie, giving a payload advantage of over 600kg compared to the hub reduction alternative. Finally, the FT XF95.530 Super Space Cab 4x2 tractor is shown in Daf's exclusive 'Alpine' configuration, incorporating the last word in in-cab entertainment and driver-information systems. The completion of our massive model range renewal programme last year means we have an outstanding line-up for British operators", says Tony Pain, Daf Trucks' marketing director.

More from Martin Hayes on +44 (0) 2 074 948 050 or mhayes@automotivepr.com

Maywood On Board at the CV Show

Maywood On Board says it will show three on board weighing systems on its stand 6-49 at the CV Show. These are the recently developed Tipweigh system, the Tiploader and the more sophisticated Loadwatcher system. This latter includes a digital indicator that the firm says is ideal for monitoring multi-drop work.

More from Mike Merrifield on +44 (0)1 823 368 077 or mike.merrifield@nthworld.com

OTC at the AT Show

Long established garage equipment brand OTC says it will be on the Alba Diagnostics stand, 12-202 at the AT Show section of the CV Show later this month. The OTC brand is now part of the Alba Diagnostics range and includes wheel handling and jacking kit for tyre and brake maintenance work.

More from Stewart Whitton on +44 (0) 1 592 774 333 or stewart.whitton@brakefluidtester.com

New affinity cards at CV Show

The transport Risks Division of Jardine Lloyd Thompson says it plans to offer a limited number of its new affinity scheme cards from its stand 8-022 at this year's CV Show. Jardine Lloyd Thompson's Martin Ecott says the firm runs the scheme with Countdown, an affinity programme supplier and 'it allows companies to reward their staff by giving them a way to save money on a range of goods and services.'

More from Martin Ecott on +44 (0)2 073 098 184 or martin_ecott@jltgroup.com

New internet-based tracking system

Mapbyte will launch its Vega internet based Tracking and Asset Management System from its stand 9-622 at the CV Show. The firm says Vega, a unique, web-based tracking software system works with the latest GPRS and GPS devices to give accurate, real-time fleet management at an affordable cost.

More from Karen Durham-Diggins on +44(0)2 089 892 254 or press@mapbyte.com

New tipper bodies at the CV Show

Fleet-Tip, which says it is one of the UK's biggest makers of 3.5 tonne GVW tipper bodies, will show two new bodies on its stand 7-021 at the CV Show. The first is a new-style caged tipper body designed for municipal work and shown on a Peugeot Boxer. The second is a new updated scissor action three-way tipper, shown on a Toyota Dyna 350. The firm will also show its highly successful Fleet-Tip standard Drive-away options steel tipper body on an Iveco Daily 65. The final exhibits will be an all new Bremech Extreme 4 x4 fitted with a fleet tip three-way tipper body.

More from Steve Wade on +44 (0) 1 274 306 411 or sales@hydromech.co.uk

New brake tester

Dave Brooks, general manager at the Turnkey Group says the firm will be showing its new BrakeSafe portable tester on stand 12-1 110 at the CV Show. He says a new feature is the unit's ability to show brake imbalance. The firm says it will give a free 'g' meter for orders placed at the show.

More from Dave Brooks on +44 (0)1 606 445 20 or dave.brooks@turnkey-instruments.com

Sortimo at the CV Show

Sortimo International, which says it is Europe's largest maker of 'innovative secure van racking equipment' plans to show a range of its systems on stand 9-411 at the CV Show from 23 to 25 March. Sortimo also says it has a computer-aided design system to help it meet individual customers' needs and that its equipment is TuV crash tested and to give high safety levels

More from Charlie Phillips on +44 (0)1 722 411 585 or cphillips@sortimo.co.uk

New leak detection systems

Primalec will use stand 12-102 at the Automotive Trade Show at the CV Show to launch five new products including what it says is a 'new and improved' version of its leak detection product, GloLeak. This uses a range of leak detection fluids and specialist tracer lamps to help find leaks in systems such as air-conditioning kit. The firm also has a new range of lubricants for vehicle air-conditioning plant and a new, low-cost air-conditioning flushing machine. 'The show is important to us and we plan to have plenty to interest visitors says managing director Richard Doran.

More from Richard Doran on +44(0)1 484 854 417 or richard@primalec.co.uk

Long-term product plans on show

LDV says it will give a clear indication of its long-term product plans at this year's CV Show. The Birmingham based van maker recently got a £90m cash injection and says its stand 9-2021 gives it an ideal platform to discuss plans with customers. '2004 is set to be an amazing year for LDV as we ramp up for the launch of a new range later in the year' says Tony Lewis, executive director sales and marketing. The company plans to show six vehicles, including a Pilot van, three Convoy models including a minibus, extra-long wheelbase van and a crew cab tipper.

More from Hazel Crawford on +44 (0)1 902 714 957 or hazel@connect-group.com

New VanPack jetter

Whale Tankers says it will show a new power take-off driven jetter, the CompactWhale Maxi VanPack, on its stand 17-236 at the CV Show in March. Whale will also have an 8000 litre tanker on show, built to the latest European Commission Pressure Equipment Directive 97/23/EC standard. The firm will offer free parking and door-to-door transport to the show. Visitors can leave their cars at Whale's premises near junction five on the M42. A chauffeur driven service will then deliver them to and collect them from the NEC.

More from Caroline Jones on 01217045726 or carolinej@whale.co.uk

New team, new livery for TLS

The new management team at TLS, one of the UK's biggest rental and leasing companies, says it aims to set hire standards through the 2004 and beyond. The firm will use its stand 9-414 at the CV Show next month to show its new livery to introduce its new management team.

More from Megan Codling on +44(0)1 618 765 522 or mc@cicero-marketing.co.uk

New livery service

Signs Express, which says it is the UK and Ireland's largest sign company, plans to launch a new vehicle livery design and application service at the CV Show. The firm will use stand 9-510 and a display in the Atrium area and a series of demonstrations throughout the exhibition to show the different effects and finishes available for all sizes and types of vehicle.

More from Rebecca Dack on +44 (0)1 603 625 925 or rebecca.dack@signsexpress.co.uk

New 'all makes' common rail test kit

Hartridge, on stand 12-215 at the CV Show says its new 'all makes' common rail pump test system will make its exhibition debut at the CV Show. The firm says the new kit can be used to test all common rail diesel engine fuel pumps from Bosch, Delphi, Denso and Siemens.

More from Paul Woodham on +44 (0)1 280 828 632 or pwoodham@dtindustries.com

New truck from Seddon Atkinson

Seddon Atkinson says it will preview its new range of R5 Strato rigids on stand 7-020 at the CV Show. This will start a two-year product replacement plan, covering its entire range. The new truck on show will be an 18 tonner with the new Iveco Group cab. The firm says that when the new range goes on sale in April it will include four different models in two and three axle configurations. Seddon Atkinson will show an R6 Strato 6 x4 rigid with mixer body work and seven cubic metre drum. Destined for the company's demo fleet this truck is part of its plan to increase its share of the construction industry market.

More from John Procter on +44 (0)1 923 259 526 or procter@iveco.com

Kismet makes its debut at the CV Show

Stand 8-124 at the CV Show will see the long established character equipment brand, Kismet, make its CV Show debut. The business is now a stand-alone division within the Phil Stockford Group and offers a range of columns for inspection, maintenance and MoT testing. 'We like the concept of the CV Show. It's a good opportunity to place our equipment in front of the UK's major operators and fleet engineers,' says managing director Phil Stockford.

More from Phil Stockwood on +44(0)1 516 091 007 or phil@psge.u-net.com

New truck leasing software from CFC Solutions

CFC Solutions says it will launch a new system on stand at b to handle the entire leasing process for trucks from its stand 6-101 at the CV Show in March. The firm says it will also show a new version of its new customer relationship software, designed to automate a whole range of everyday tasks for truck fleet managers. The system works with CFC's Fleet Plus fleet management system for medium to large fleets. The firm will also show new Report Writer software which it says is the final spoke in its 'progressive hub fleet management strategy.'

More from Simon Wells on +44(0)1 283 711 311 or simon@paperchasepr.co.uk

UK exhibition debut for new Vito and Sprinter models

The new Mercedes Benz Vito makes its UK exhibition debut on stand 6-046 at the CV Show, with three models on display. One is a compact, high payload model; the second is a long wheelbase van with a factory-fitted second row of seats. The a third is a nine seat high-specification minibus. There are four Sprinter models, too, three of making their UK debuts at the CV Show. These are a Sprinter 313 with factory-fitted drop-side body, a Sprinter 311 with factory-fitted refrigerated body by Kerstner and another sprinter 313 with a factory-fitted Traveliner minibus a conversion.

More from Simon Wood on +44(0)1 908 245 846 or simon.wood@daimlerchrysler.co.uk

SMMT does the business at the CV Show

The Society of Motor Manufacturers and Traders stand, 9-524 at the CV Show focuses on the society's services to members. The SMMT stand team will include people from the international department to talk about business opportunities overseas. Others from the SMMT's Automotive Data Services unit can talk about the huge range of world class automotive data available on the UK vehicle fleet. The SMMT's renowned technical team will be at the CV Show for its duration, to tell people about present and in particular, forthcoming legislation as it affects the automotive industry.

More from Bob Davis on +44 (0)2 073 449235 or bdavies@smmt.co.uk

Vantastic X-Press

Ford's unique 'vantastic' X-Press Connect special takes a bow on the Ford stand, 09-419. This 'one off', is the result of Ford's engineers taking a short wheelbase transit Connect, adding a 212 hp Focus RS engine, roll cage, 18 inch wheels and Sarco racing seats. You can see it and the UK's CV press will get the chance to drive it. Best look at it before the journalists drive it, just in case.

More from the Ford stand - 09-419

Used Mercedes trucks - new for the CV Show

Mercedes Benz says it will use stand 6-034 to show a range of factory backed used trucks and vans at the CV Show for all the first time. The trucks include a three axle Actros tractor unit with two-year warranty or repair and maintenance and an Atego 7.5 tonner with a 20 ft aluminium alloy drop-side body. The van range is represented by a black-painted Vito 108 CDI and a silver painted high-roof Sprinter 311 CDI with a 109 bhp power plant.

More from Simon Wood on +44(0)1 908 245 846 or simon.wood@daimlerchrysler.co.uk

That nut shaker is back.....

Disc-Lock Europe, which at last year's CV Show memorably offered to shake visitor's nuts off, is back again, for another try. More seriously, the firm will launch a new and improved Disc-Lock safety wheel nut from its stand 6-017. And, yes it will demonstrate the capabilities of its new nut compared with an ordinary version, helped by a Junker vibration machine. Managing director Bob Hope says 'wheel security is an important issue' and concludes 'visitors will be astonished' that the Disc-Lock safety wheel nut holds tight while standard nuts loosen in under a minute.

More from Penelope James on +44 (0)1 303 844 555 or pjpr@dial.pipex.com

Free tracking at CV Show

T@lecom, (sic) on stand 9-111 will offer customers a £30 a month saving on its Wireless Delivered system and a free vehicle tracking service for orders at the CV Show. The firm will have a half price deal on its satellite navigation option and says its Wireless Delivered is 'the most advanced mobile data solution available to the transport industry.' It gives 'real-time job control and signature capture and data transfer between any back office and a PDA for £55 a month. Also new is CardHolder Present, a credit card checking scheme to help cut credit card fraud.

More from Jan O Hara on +44(0)8 701 118 113 or jan.ohara@talecom.net

Mercedes Benz UK Defence

On stand 6-034 DaimlerChrysler plans to show one of its new S2000 military support trucks. This is from a new range, developed as part of a tender for the UK Ministry Defence. The model on show will be a 6x6. The 8,500 truck deal includes 30 years repair and maintenance support and the winner is due to be announced this year. Also on the stand will be a Mercedes Benz G Wagon specified to the criteria for the UK Ministry of Defence Light Infantry Vehicle.

More from Ian Norwell on +44 (0)1 908 245 949 or ian.norwell@daimlerchrysler.co.uk

Smart tach analysis from Exentra

Making its CV Show debut on stand 6-015, Exentra Transport Solutions says its 'Smartanalysis' software is a major step forward in tach monitoring and analysis. The firm says its internet based system cuts out many of time-consuming chores in analysis work.

More from Steve Fisher on +44 (0) 8 703 450 165 or steve.fisher@exentra.co.uk

New selectable speed limiter at CV Show

SPL Technology making its CV Show debut on stand 10-435, says its new, selectable speed limiter is the ultimate engine and road speed and management tool for light commercial vehicles and fleet cars. The speed limiter means the driver can set a maximum speed via a small dashboard mounted unit.

This communicates with another unit on the engine and prevents the vehicle from exceeding a set speed. Fitted in about two hours, the unit costs £435+VAT and, SPL Technology says, will help preserve driving licences, improve road safety and the management of occupational driving risks.

More from Phil Reed on +44 (0)2 086 684 048 or leadingpr@aol.com

FTA at the CV Show

The Freight Transport Association says it will launch a new e-learning package for truck drivers on its stand 20-127 at the CV Show. Visit the stand and you can try out the two interactive learning CDs.

These cover everything you need to know to meet driver's hours and tachograph rules. They can be used to train new drivers or as a refresher course for existing drivers and everyone who completes the course will be FTA certified - proving their professional knowledge and setting a benchmark for colleagues. FTA people will be on the stand to talk through all aspects of transport training

More from Louisa Bellée on +44(0)1 892 552 244 or lbellee@fta.co.uk

Kestrel swoops on the AT Show for the first time

Vehicle valeting products specialist Kestrel says it will 'hover in Hall 11 at the Automotive Trade Show, mostly over its stand 11-508. The firm is at the AT Show for the first time, with its wide range of vehicle valeting and cleaning products. Kestrel says its presence at the AT Show is parts of its successful strategy to find new distributors and strategic alliances. Managing director Mike Bradley says 'Kestrel is soaring on the wings of success and I'm very confident about the AT Show.

More from Mike Bradley on +44 (0)1 513 572 350 or mbradley@windways18.freeserve.co.uk

TIP tippers and tankers at the CV Show

TIP has stand 17-346 at the CV Show. TIP Tankers will use it to show a new Feldbinder 36m³ powder tanker, fitted with an engine driven compressor. This vehicle will go to work, on contract, in North East Scotland. TIP Trailers will show a 10m single axle box van trailer by Don Bur. Fitted with a Ray Smith tail-lift and Whiting hybrid roller shutter rear door, this is one of 48 trailers going to a major high street retailer on a ten-year lease.

More from Sarah Jeffers +44 (0) 1 326 560 400 or sarah@m1marketing.co.uk

New upgrade from Trace Systems at the CV Show

On stand 20-317 Trace Systems says it will launch Trace 7.0, the latest release of its fleet maintenance and garage management system. Trace helps operators meet their O licence obligations with clearly scheduled services and MoT inspections. Trace also organises workshop job cards and parts lists. Director Mike Heath says the system demonstrably improves safety and cuts costs for operators. He also says more and more operators tell him they could not function without Trace and confirms the version 7 upgrades are free to those existing users.

More from Mike Heath on +44 (0) 1 926 864 834 or mike.heath@m-ms.co.uk

New products from Manheim

Manheim Auctions says it will use stand 8-133 at the CV Show to launch three new products. These are an electronically based vehicle inspection system, a new industry standard for fair wear and tear on light trucks and vans and an all-new pricing service for used vans and trucks. Throughout the show, Alex Wright, commercial vehicle sales director and his team will give vehicle acquisition and disposal advice to visitors. The firm also has 'fly on the wall' videos of CV auctions in progress.

More from Steve Carman on +44 (0) 1 628 526 208 or steve@nobull-communications.co.uk

New truck from Scania at the CV Show

Scania says it will show its new Silverline Classic tractor and two other 4-Series trucks on stand 17-214 at the CV Show. The firm says the Silverline is the latest in its Classic concept, bringing more luxury to the already high specification Top Line tractor models. Goodies include aluminium and leather steering wheel, brushed aluminium dash panel, leather covered door side panels, side window wind deflectors and textile interior mats. All these are free on 16 litre V8 Classic trucks and optional on 12 litre models. The Silverline deal also includes third year driveline warranty.

More from Jackie Burr on +44 (0) 1 908 329 383 or jackie.burr@scania.com

Slide away tail-lift from Ray Smith

The Ray Smith Group just announced a new design, two-tonne capacity retractable tail-lift. Called the Easy Slider, it fits under a shorter rear overhang, saves weight and cost and gives good ground clearance. The firm says its new lift gets its name because it can 'power in and out' reliably every time. It gets its first public showing at the CV Show on stand 19-016.

More from David Browning on +44 (0) 1 733 347 090 or sales@rsg.co.uk

New body panels at CV Show

The Waste and Resources Action Programme or Wrap plans to launch Panelplus, a lightweight environmentally friendly truck body panel material on its stand 8-101 at the CV Show. Wrap says Panelplus is 60 per cent lighter than equivalent GRP bonded plywood panels, potentially saving 240 kg on the unladen weight of a 7.5 tonner. The new material is impact resistant, easily repaired, is waterproof, does not rot and has good insulative and acoustic properties. Wrap says it has product tests lined up with a number of major customers in the period after the CV Show.

More from Peter Skelton on +44 (0) 1 295 819 651 or peter.skelton@wrap.org.uk

More truck and trailer parts from TRP

Paccar's all makes truck and trailer parts business, TRP says it now has over 15,000 trailer parts in its range. TRP recently added over 1,000 Rubery Owen and ArvinMeritor Axle parts and 2,000 other parts for UK trailers. The business has stand 20-502 at the CV Show and will use it to launch new individual TRP trailer parts catalogues covering different product groups and axle types. The firm says it also has 11 product groups for truck parts and plans to add starters, alternators and brake slack adjusters at the show. A range of truck lamps, lenses and exhausts parts is due for launch a little later.

More from Martin Hayes on +44 (0) 2 074 948 050 or mhayes@automotivepr.com

More news from Haultech

On stand 19-518 at the CV Show, Haultech will show its wide range of traffic and document management systems. Haultech is the only UK distributor for the new Panasonic KV-S6065C scanner and will use one for live demonstrations. The firm wants visitors to take along their 'grubbiest proof of delivery papers' to see how the scanner performs and get a free gift, too.

More from Dean Wooliscroft on +44 (0) 1 782 822 568 or an dean.wooliscroft@haultech.co.uk

CV News Brief **What's new at the CV and AT Shows?**

Special CV Show preview edition

Thursday 18 March 2004

First right-hand-drive HD Unimog

Mercedes Benz Unimog says it will show the first right-hand-drive version of its new heavy duty Unimog on stand 6-034 at the CV Show. The Unimog U4000 is in the CV Show's defence section, recognising its all-terrain and military support abilities. Mark Hopkins, the firm's UK director says the new range has been designed for disaster relief and military work, where its extreme off-road capabilities are all-important.

More from Mark Hopkins on +44 (0) 1 908 245 761 or mark.hopkins@daimlerchrysler.co.uk

Retro-fit kit cuts emissions by 94 per cent

Lubrizol will launch its new Purifilter on its stand 6-512 at the CV Show. Bob Cawdell, European manager, on-highway products for the company says the Purifilter is a passive, self regenerating trap that can cut particulate emissions from trucks and buses by up to 94 per cent.

More from bob Cawdell on +44 (0)7 776 225 752 or rcaw@lubrizol.com

Aluminium stand at CV Show

The European Aluminium Association will theme its CV Show stand, 17-314 'Moving up to Aluminium: the future of road transport.' There is an aluminium trailer with integral floor to show the structural use of the material. The EAA says it has copies of its book 'ARTE News' to give away. The book covers aluminium in truck, train aeronautical and marine design applications. New alloys for tippers and ADR tankers are described in detail too.

More from Bernard Gilmont on + 32 2 775-63 40 or gilmont@eaa.be

China comes to the CV Show

On Tuesday 23 March the Birmingham Chamber of Commerce plans a meeting at the CV Show where the SMMT International Business Group will talk about the successes of its Powertrain seminars in China in late February.

More from Mark Norcliffe on +44 (0)2 073 449 230 or mnorcliffe@smmt.co.uk

Stars shine for Nissan at the CV Show?

Nissan says it will have seven light commercials on its stand 8-132 at the CV Show. Five are vans, including two Interstars, a Primastar and Kubistar and a Terrano van. These are supported by a Cabstar light truck and Navara Rally Raid pick-up truck.

More from Wayne Bruce on +44 (0)1 923 899 930 or wayne.bruce@nissan.co.uk

New diagnostic kit from AP Diesels

AP Diesels on stand 20-304 at the CV Show will launch new diagnostic kit for common-rail diesels. Called CRP/CPI 1000 this fits any common rail diesel system. The firm says this means it can service all vehicles in house, with big cost savings for its customers.

More from Vaughan Smith on +44 (0)1 784 437 or info@apdiesels.com

New Aquatarder

Voith Turbo says its new Aquatarder will make its CV Show debut on stand 17-124. The firm says this is a hydrodynamic brake, directly linked to the engine cooling system. At 32kg it is one of the lightest retarders available.

More from John Domigan on +44 (0)2 086 673 021 or john.domigan@voith.com

New compliance manual

Solicitors Aaron and Partners says its transport team will launch its new Operators Compliance Manual on stand 20-149 at the CV Show. The firm says the new manual is written in plain English and will help operators understand their responsibilities. It will also help companies stick to best practice policy, one of the undertakings a haulier must give to get an Operator Licence.

More from Alison Evans on +44 (0)1 244 405 569 or alison.evans@Aaronandpartners.com

New tipping and sheeting kit

CVE on stand 17-141 will launch its new tipping gear and its new EasyCover sheeting system. The firm's director, Anthony Chapman says the new tipping gear comes from the USA and this first example is fitted to a will today new lightweight steel tipping body on a four axle Daf tipper.

More from Anthony Chapman on +44 (0)1 759 318 584 or cve_ltd@hotmail.com

CV Show debut for Merlin

Merlin Equipment makes its CV Show debut On stand 9-109 The firm has a range of products from DC to AC power inverters, specialist charging products, batteries, split charging and complete electrical systems. Sales manager David Small says customers include UK ambulance, fire and police fleets, and wide range of operators and people running service vehicles, 4x4s and motor homes.

More from David small for on +44 (0)1 202 697 979 or sales@merlinequipment.com

New independent suspension

Tridec BV, on stand 19-310 will show its new trailer suspension. This is a two-axle unit fitted in a wheel box. The firm also has steering axles and related trailer suspension systems on show.

More from Paul van Daal on +31 499 49 10 50 or sales@tridec.nl

Cameras and mirrors from Mekra

Germany's Mekra Lang makes its debut at CV Show with a range of van, truck and bus rear-view vision systems. The firm says it developed its camera systems to the latest EU standards and they meet the rules on indirect vision systems. Mekra says its camera housing is shock, vibration, scratch and stain proof. It also has a heating system so that the camera will work from -40 °C to +85 °C.

More from Kurt Puschik on +49 911 9762 300 or kurt.puschik@mekra.de

Safer wheel nuts

Wheelsure on stand 7-249 at the CV Show says it will launch its new and patented wheel nut locking device. This is a modified wheel nut stud and counter threaded locking cap which will stop wheel nuts from loosening. The firm says this should prevent potentially fatal wheel losses.

More from Karen Bayliss on +44 (0)1 525 840 557 or info@wheelsure.co.uk

Find that phone - for free

Mapbyte says it will offer visitors to the CV Show the chance use its system, free of charge, to locate a mobile phone. The deal will save you £10. Mapbyte says its 'revolutionary service' finds your team's mobile phones by identifying the cell in which it is operating.

More from Julia Burton-Brown on +44 (0)2 070 794 823 or Julia@mapbyte.com

CV Show debut for TRL

The former and world renowned Transport and Road Research Laboratory, now renamed TRL, is at the CV Show for the first time. The organisation is managing the successful TruckSim driver training simulator project and says its other areas of expertise include fleet risk-management, fuel economy, crash investigation, fleet efficiency and fleet manager training in subjects such as drug recognition. TRL plans to use the show to widen its contact with haulage and logistics operators in particular.

More from Sarah Bailey on 01 344 770 141 or sbailey@trl.co.uk

Tailored packages from Mira

On stand 6-444 Mira, which says it is the leading design and development outfit for the automotive industry, will have teams of engineers on hand. They want to tell how the firm might help you. Specifically, with its new climatic wind tunnel Mira says has a lot to offer on aerodynamic development and related fuel savings. Vehicle roll-over and load retention services are also on the menu, as are the design skills of its Creative Automotive Design unit.

More from Richard Adams on +44 (0)2 476 355 366 or richard.adams@mira.co.uk

Debut for TransportEnergy BestPractice

On stand 8-151 Transport Energy best practice makes its CV Show debut. This offshoot of AEA Technology is involved in a wide range of schemes to help operators improve their energy efficiency and want to talk with many operators as possible at the show. As part of their plan to recognise and reward best-practice, the outfit is sponsoring the Efficiency in Operation category of the 2004 Motor Transport Awards. Entries for that and all the other awards close on 31 March. The awards ceremony and dinner is on Wednesday 30 June in Central London.

More from Jone Ayres on 08 701 906 029 or jone.ayres@aeat.co.uk

Brazilian auto parts for you?

MTE-Thomson Industria e Comercio Ltda is on stand 12-315 at the Automotive Trade Show with a range of parts including oxygen sensors, thermostats, thermo switches, temperature senders, sensor extension leads and connectors. The Brazilian firm is exhibiting in the UK the first time with a range that it says is acknowledged for its high quality and competitive prices. Walter Egon Ay, European director says he and his team hope to meet potential distributors and factors at the show.

More from Walter Egon Ay on +44 (0)1 487 741 234 or way.mte@t-online.de

UK debut for Hankook

Korean tyre maker Hankook is exhibiting in the UK for the first time on stand 17-434 at the CV Show. The firm says it aims to 'put up a gripping performance,' showing its new corporate identity and meeting new customers. Barrie Horrocks, sales manager says the company will show a new 385/55 R22.5 trailer tyre. Horrocks says this is for operators that need a bigger load area. He expects it will initially be a niche product but says it may eventually be the biggest selling trailer tyre type.

More from what Paul Crowley on +4 4(0)1 327 304 100 or pcrowley@hancookyresuk.co.uk

New freight liability insurance

The Wrightsure Insurance Group on stand 9-129 at the CV Show says it will launch its exclusive Freight liability policy, backed by the UK's leading Goods in Transit insurer. The firm's David Hull said: 'The new policy will be available to customers and other insurance brokers, gives better cover and benefits from a competitive rating structure based on experience in the freight market.'

More from David Hull on +44 (0)1 708 258 715 or davidh@wrightsure.com

CV Show debut for Handistep - Walker Scott

Handistep on stand 7-308 is at the CV Show for the first time with its own stand. The firm says this is a unique rear step system designed for vans and minibuses. It has a non-slip, self-cleaning surface to help operators meet Health and Safety requirements, particularly where people need access to high roof vehicles. Rosie Wood, sales and marketing manager, says: 'Handistep is available in single, twin and triple step models, all made from high impact, UV light resistant polymers on a steel frame.'

More from Rosie Wood on +44 (0)1 202 813 455 or rosie@handistep.com

New InfoTrack Messenger

Trackcom on stand 9-014 the CV Show says it will launch its new InfoTrack Messenger. This is a one or two way communications system. It can cope with trailer tracking, temperature control and a wide variety of related information. The firm says much of the technology will soon be available on an integrated PDA as part of its wide range of bespoke systems to support logistics operations.

More from Lesley Ellaway on 01 908 288 288 or lesley@trackcom.com

Will it make the million?

Haulage industry website www.uk-trucking.net on stand 8-204 at the CV Show says it expects to beat the one million hits a month mark during the show. Elton Boocock, business development manager says he thinks the champagne corks will fly midway through the show. Boocock also says firm will launch its new website building tool at the show. This custom-built software will allow novices to create and maintain their own sites quickly and easily, with no limit on the number of pages.

More from Elton Boocock on 01 494 538 477 or elton@uk-trucking.net

New oil and grease pumps

Permex on stand 8-039 at the CV Show says it will launch a new range of high performance industrial oil and grease pumps. The firm's Oilwatch will monitoring system and a very wide range of lubrication equipment will also be on show. The firm's boss Anton Matiniussen says he and his team exhibited at past CV shows, always found them good events and are particularly looking forward to the coming bumper show.

More from Scott Norford on 07 909 682 680 or permexsales@aol.com

Smart Reefer 2 - a new industry standard?

Thermo King says its new 'next generation' Smart Reefer 2 sets an industry benchmark for ease of use and is now standard a feature on the firm's top of the range trailer refrigeration units.

More from an Darlene Wilkin on 01 326 560 400 or darlene@mlmarketing.co.uk

Free racking deal from Sortimo

Sortimo International Ltd on stand 9-411 has van loads of racking for free at this year's CV Show. With every five Sortimo van kits ordered you'll get one extra, free. Pan-European Sortimo International Ltd says it is 'Europe's largest manufacturer of innovative secure van racking equipment' for light CVs. The firm will have its comprehensive range of in-vehicle modular storage and racking systems in a range of different vehicles to suit a wide variety of jobs and users.

More from Charlotte Phillips on +44 (0)1 722 411 585 or cphillips@sortimo.co.uk

All-electric city bus from Leyland

Leyland Product Development says it will show one of the UK's greenest buses on its stand 9-016 at the CV Show. The 14 seater electric minibus can run for eight hours at up to 30 mph with zero emissions. Based on a Renault Master, the bus, branded EV110, is powered a 80 kW three phase induction motor with current from two Zebra Z36 batteries. The 3.9 tonne GVW bus will 'transform city transport' said Mark Houlton, managing director at the firm.

More from Jeff Thomson on +44 (0)1 282 453 038 or jeff@stormhousemarketing.com

New aluminium number plates

French number plate maker Fabricauto is at the AT Show for the first time, on stand 12-604. Its Vision number plate is a two-part aluminium unit that meets BSAU145d. Fabricauto says it has over 40 per cent of the number plate market in France, producing and selling over 10 million units a year. The firm's range commercial vehicle safety signs will be on show too.

More from Laurent Roulet on +33 6 80 41 86 06 or lroulett@fabricauto.com

Customers and power come first for Volvo

This year Volvo Trucks says it's putting customers first at the CV Show on its stand, 19-234. 75 per cent of the stand is a huge hospitality area so that customers can more easily meet Volvo people. Truck nuts shouldn't despair, though as Volvo's new flagship FH16 makes its debut on the stand. At 610 bhp this is the most powerful production truck available in the UK. Three other Volvo trucks will be on parade outside entrance three. These are an FH12 tractor and two rigids, an FL and a FM9.

More from Nigel Hanwell on +44 (0)1 926 414 210 or nigel.hanwell@volvo.com

New brackets from Parlok

West Country based plastic mudguard maker Parlok will use its stand 7-318 at the CV Show to launch its Parlok-Unifix bracket. The firm says this is a new, innovative and easy to fit plastic bracket fixes with one bolt. It is adjustable and will fit all mudguard-stays from 34 to 50 mm. diameter. The firm says its new bracket will simplify fitting plastic mudguards to almost all tucks.

More from Rachel Baggeley on +44 (0)1 744 639 191 or rachel@parlok.co.uk

New training programme from QI Van Systems

QI Van Systems, on stand 9-402 at the CV Show says it will use the event to launch its new training programme, designed for van sales and leasing people who need to know more about van conversions. The firm says it will also show what it believes is the most advanced high roof ladder racking system available anywhere. QI says it is the van conversion market leader and the most innovative in the business. It also plans to show two bespoke systems on show, one fitted to a Ford Transit Connect and the other to a Citroen New Dispatch van

More from Brian Eldridge on +44 (0)1 952 292 166 or brianeldridge@givansystems.co.uk

Distinctive Vosa approval

Distinctive Systems says its vehicle maintenance system has been approved by the Vehicle and Operating Standards Agency (Vosa). The firm says this approval means that its system meets all the meticulous maintenance planning and record keeping standards demanded by Vosa. Distinctive says this and other vehicle management systems will be on display on its stand 6-331 at the CV Show.

More from Andrew Fraser on 01 904 692 269 or andrew@distinctive.co.uk

Better workshop safety from Premier Pits

The firm says latest vehicle workshop product, TriFloor, due for launch on stand 20-529 at the CV Show gives better safety and working conditions without cutting productivity. Trifloor has an air-powered platform, fully adjustable to give a range of inspection and working heights. When it's not being used TriFloor can be set to floor level to act as a safety cover over its pit.

More from Kate Burrell on +44 (0)1 775 821 222 or kate@mbefabs.com

Rodeo at the CV Show

Isuzu says it will show its totally new Rodeo pick-up on its stand 311-9. The new pick-up has a 130 bhp three-litre diesel and, Isuzu's says, 'a vast range of single and double cabs.' Features include ABS, radio and CD players and 12,000 mile service intervals for all versions. Isuzu says all Rodeo models have a 'tax friendly' one tonne payload capacity.

More from Mike McIntosh on +44 (0)1 215 222 000 or mmcintosh@imgroup.co.uk

Tech Talk Live – answers to those awkward questions

The organisers of this new, open forum presentation, Comma Oils, Delco Remy and LuK Clutches saying they are pleased with the response so far to their Automotive Trade Show initiative. They expect full houses for their free Tech Talk Live sessions on stand 10-221 at the AT Show and aim to answer most of those irritating workshop questions that all too often leave people stumped.

More from Noel Scholey on +44 (0)2 084 687 045 or nel@usp.uk.net

New ultra-light floor

Cargo Floor BV, one of the Netherlands manufacturers on the Rai stand says it will show its new and ultra-light CF500 Cargo Handling System. The firm says it will demonstrate the workings of the equipment and show a complete CF500 system on a semi trailer on stand 19-410 at the CV Show.

More from Paul Van der Does on +31 524 593 900 or p.does@cargofloor.nl

New emission control technology

Eminox, on stand 18-423 at the CV Show says it will unveil its new CRT 520 drum system. This is a new initiative for the European truck market and the firm says it 'represents a major advance' in emission control technology. Eminox will also show other examples of its exhaust after treatment systems and give details of a new electronic service indicator. This senses exhaust system back pressure and uses the information to warn operators that filters needed cleaning.

More from Julia Brady on +44 (0)1 427 810 088 or julia.brady@eminox.com

New tanker safety concept

Tanker Solutions will launch its new Auto Hatch on stand 17-438 at the CV Show. Designed to save lives and injuries among people working with road tankers, the system works from ground level. This means people don't need to climb onto tank tops to get at hatch lids. The firm says the lack of walkways, handrails and ladders should give a useful gain in payload potential too.

More from Richard Titchener on +44 (0)1 733 210 010 or rtitchener@tankersolutions.co.uk

Peace of mind from Scania

Scania says its new 24 hour after sales service, Peace of Mind 24:7 will be a major part of its a display on the stand 17-214 at the CV Show. The firm says the new programme will help operators wherever or whenever they need it. The scheme includes parts supply, service packages and, the firm says 'reflects the importance Scania puts on its after-sales commitment for the whole life of a vehicle.'

More from Jackie Burr on +44 (0)1 908 329 388 or jackie.burr@scania.com

Jig and body repair kit

USI UK says it will show the Celeste range of jig and body repair equipment on its stand 11-118 at the Automotive Trade Show. Another feature will on the stand is the German made B-TEC range of spray gun cleaning machines. USI UK is the UK importer for B-TEC.

More from Peter Donohoe on +44(0)1 142 203 666 or the usiuk@aol.com

Yorkie bar record?

CFC Solutions on stand 6-101 says it aims to hand out more than 3,000 Yorkie bars, breaking its own record. The firm says this record-breaking attempt is part of its promotion strategy for its wide range of fleet, contract hire and workshop management software.

More from Simon Wells on +44(0)1 283 711 311 or simon@paperchasepr.co.uk

LED lights mean huge cost savings

Hella, which says it Europe's leading automotive lighting specialist says operators could make huge cost savings by switching to LED (light emitting diode) rear lighting systems. On stand 8-225 at the NEC the firm aims to show how operators could save thousands of pounds by switching from standard halogen bulb lighting to LED based lights. Hella will show its range of specialists CV lighting, including new front and rear and trailer options as well as beacons, plugs, sockets, connection leads and CV batteries and much more.

More from Mark Britt on +44(0)1 295 727 233 or mark.britt@hella.com

New Concept cleaning kit for vans and trucks?

Concept Chemicals makes its CV Show debut on stand 7-002. Paul Halliwell, for the company, says that though Concept is well known in the car market for its effective products, it is not so well known in the commercial vehicle arena. The stand at the CV Show aims to show fleet engineers and operators more about the firm's wide range of degreasers and food industry approved cleaning products. Concept says all its detergents are fully biodegradable to EC standards.

More from Paul Halliwell on +44 (0)1 613 350 213 or paul@conceptchemicals.com

Burnt Tree is back for a birthday

The Burnt Tree Group, which says it is one of the UK's leading independent vehicle rental and contract hire firms, is back at the CV Show for the second time, this time on stand 6-536. Charlie Bailey, group fleet engineer says Burnt Tree had a very successful CV Show debut last year and so decided to exhibit again on what is its 20th anniversary. The firm has 14 branches nationwide and plans to use the CV Show to broaden its customer base.

More from Charlie Bailey on +44(0)1 743 457 643 or charlie.bailey@burnt-tree.co.uk

New tax efficient heaters

Thermobile on stand 11-202 at the Automotive Trade Show says its new range of cabinet-style workshop heaters meet the Government's standards for 100 per cent tax relief. The firm's Steve Jones says too few people realise that they can get 100 per cent tax relief on their investment, cutting the pay back time. 'This makes Thermobile's new heaters and both energy and financially efficient and a more attractive investment overall,' he says.

More from Steve Jones on +44(0)2 476 357 960 or sales@thermobile.co.uk

New bitumen tanker

Crossland Tankers, on stand 17-414 at the CV Show will have a new bitumen tanker alongside the milk and vacuum tankers for which the firm is better known. The new stainless steel 33,000 litre tanker has a loading temperature of 250 °C, payload potential of 29 tonnes and can run at up to 44 tonnes gross. Crossland says its new tanker has ground level operated valves for safety.

More from Sarah Jeffers on 01 326 560 400 or sarah@m1marketing.co.uk

New Chronotech spray booths

USI UK says it will show new Chronotech spray booth technology from USI Italia and a wide range infra-red drying equipment and other paint shop kit on its stand 11-112 at the Automotive Trade Show. The firm says it has had great success with over 80 USI Italia spray booths installed for prestige customers in the UK. 'The Chronotech spray booth is now the recognised new technology in the paint process,' says USI's Peter Donohoe.

More from Peter Donohoe on +44(0)1 142 203 666 or the usiuk@aol.com

First tail lift parts website

Humberside Tail Lifts Ltd just launched www.parts4taillifts.com which it says this is the first website dedicated to tail-lift parts sales in the UK. David Coleman, managing director said: 'I think for some time people have considered genuine parts as being the more expensive option, but today with our bulk purchasing power we can offer very competitive prices.' The firm will use stand 17-151 at the CV Show as a platform to launch the new website and parts service.

More from David Conman on +44 (0)1 482 575 555 or davidconman@parts4taillifts.com

New automatic lift

Tail lift maker Radcliffe says it will launch its new automatic, 350 kg 'inbord' commercial lift from stand 19-320 at the CV Show. The firm says it will celebrate its 40th anniversary at the CV Show and as usual, display a wide range of its other tail lifts. Recently appointed group chief engineer Alan Barsby and new engineering director David Agg will be among the Ratcliffe team at the show.

More Sally Gething on +44 (0)1 707 382 800 or sally.getting@ratcliff.co.uk

Ales from the RHA?

The Road Haulage Association says it is not going into the brewing business but it will launch the abnormal load escorting services or Ales directory from its stand 19-122 at the CV Show. The RHA says since January this year many police forces decline to escort long, wide and heavy loads. Most operators now have to either escort their own loads or use a third party escort company. This, says the RHA, could prove a nightmare. Using the Ales directory will help as it gives details of over 100 firms that offer general or specialist abnormal load escort services. The Ales directory costs £25 a copy or £15 to RHA members.

More from Kate Gibbs on +44 (0)1 932 838 917 or kate.gibbs@rha.net

Vehicle diagnostics kit from China

Launch Tech UK says it is proud to introduce the Launch range of automotive diagnostic kit to support the vehicle servicing testing and diagnostics industry. Founded in China in 1992, Launch is listed on Hong Kong Stock Exchange and has ISO 9001-2000 quality certification. Plymouth-based Launch Tech UK is the importer for this country. The firm says the range of equipment is impressive and the prices are extremely competitive. Check it out on stand 12-701 at the AT Show.

More from Malcolm Redgewell on +44(0)1 761 436 688 or malcolm@automaticchoice.co.uk

New Total technology to save cash.

Total says it will launch its Rubia TIR FE lubricant from its stand 17-340 at the CV Show UK. The firm says that extensive mainland European testing shows Rubia can save one litre of fuel per 100 km. Also on show will be Anac, Total's long established and innovative engine health and diagnostic system. This uses very sophisticated engine lube oil analysis, comparing samples against what the company says is the world's largest database of its type. The result is a unique picture of an engine's health and maintenance needs. Total says visitors to the stand also get a chance to win a day's rally driving at Silverstone Rally School.

More from Tim Callington on the +44 (0)2 084 345 609 or tim.callington@augustone.com

Another world debut from Somi

Scunthorpe's Somi Trailers on stand 6-436 the CV Show says it has a world debut with its 43 Europallet capacity trailer. The trailer uses the well area between king-pin and axles to carry the extra payload. An integral loading mechanism means there is no for forklift trucks to load the trailer. Somi it will test the new design over the next few months and is confident its extra cubic capacity will prove extremely popular with operators.

More from Pauline Dawes on +44(0)1 724 852 113 or paulinedawes@somitrailers.com

New Airlight from BPW at the CV Show

BPW says it has increased its popular Airlight 2 range of trailer suspensions. The new Airlight Direct is a low maintenance unit, 28 kg lighter than the standard Airlight designed for use with disc-braked axles. You'll find this and many other axle and suspension units on the firm's stand 6-456.

More from Sandie Slavin on +44 (0)1 162 816 100 or sandy.slavin@bpw.co.uk

Transaid at the CV Show

Transaid, on stand 6-356, will promote its mission to tackle poverty through practical transport solutions in developing countries. The charity says it is passionate about the benefits that transport can bring to poor people and its projects focus on providing long-term, sustainable solutions by building local transport capacity. Transaid needs your help, with cash. To help you help them they have a raffle: For just a pound a ticket you can win a brand new Fiat Panda, donated by Iveco.

More from Geri McCotter on +44 (0)2 073 878 136 or geri@transaid.org

Cool Move on stand 6-339

Yeovil based Cool Move have a Lecapitaine insulated box body on a Volkswagen LT46 chassis. The company's Nick Weller says 'Lecapitaine bodies are beautifully finished and have excellent insulation qualities.' The one shown can carry four 1.2 by 1.0m pallets and has a heat transfer or K coefficient of 0.27. Nick says Cool Move also sell other more comprehensively insulated bodies for frozen food transport. The firm is the sole UK agent for Lecapitaine bodies, all of which are available with the all-important ATP Certificate for the international carriage of perishable goods.

More from Nick Weller on +44 (0)1 935 700 777 or nickweller@vincenmotor.com

Proton debut at the CV Show

Malaysian vehicle maker Proton is at the CV Show for the first time, with its Jumbuck half tonne pick-up truck on stand 9-028. Proton says the Jumbuck is unique as the only half tonne pick-up available to UK buyers. With an 800 litre cargo area and payload capacity of 635 kilograms, Proton says Jumbuck prices start at £5,995 excluding VAT. 'With prices like that it's easy to see why this rugged pick-up has proved a hit with tradesmen' says Proton's Becky Leveridge. The firm has a range of other Jumbuck models on show and has a bi-fuel LPG version available to help cut running costs.

More from Becky Leveridge on +44 (0)1 953 713 919 or rebecca.leveridge@Proton.co.uk

New Japanese parts supplier

KS International on stand 11-014 says it is at the AT Show the first time. The firm's Kalpen Patel says 'We're responding to the increasing demand for Japanese light truck parts.' The company offers high quality genuine and OEM replacement parts for a wide range of Isuzu and Mitsubishi trucks. KS International says it can when and where needed.

More from Kalpen Patel on +44 (0)2 089 099 101 or kalpen@ks-international.com

New lifts for all occasions

Rotary Lifts, on stand 11-402 at the AT Show will display a range of lifts with capacities to suit anything from tyre and body shops through to heavy truck workshops. The firm's Blitz Duplex Inground lift makes its debut at the show. This is available with two to five cylinders, each with lift capacities of 15 tonnes. Gary Shepherd says the Blitz Duplex has its cylinders sunk into the ground, leaving the workshop floor clear and clutter-free when the lift is lowered and not in use.

More from Gary Shepherd on +44 (0)1 787 477 711 or gshepherd@rotaryliftdps.co.uk

New truck mirrors to see round corners?

Truck View is 'a revolutionary safety mirror system.' The firm says it cuts blind spots on the sides of trucks by automatically tracking the rear end of a semi-trailer during turns. The Truck View system rotates the whole mirror shell horizontally. The company's John Standen says it can change the field of view by 90 degrees in less than one second. Servo-controlled mirrors mean the driver can position the field of view exactly where he needs it to improve safety when changing lanes, negotiating junctions or reversing.

More from John Standen on +44 (0)1 295 660 055 or jstanden@c-logic.co.uk

New young driver training scheme

Driver Transport Training has developed a young driver training scheme and it will have details on its stand 20-515 at the CV Show. The firm says it is the country's leading transport and logistics training outfit and is trying to bring more young people into the industry. Brian Hewitt says the company has 12 depots across the UK and says it offers a full range of practical and theory courses. The company has ISO 9001-2000 quality accreditation too.

More from Brian Hewitt on +44 (0)1 359 253 535 or brian@d-t-t.co.uk

Automotive World, new to the CV Show

International industry analyst Automotive World has a stand at the CV Show for the first time. The firm says it does reports and analyses for over 1000 automotive businesses, including all the world's 37 vehicle makers. Copies of its latest World Truck Manufacturers report will be on the stand.

'Based on in-depth research, this is a proven and reliable industry reference tool and a necessity for people involved in competitive analysis and strategic planning,' says the firm's Andrew Oldham.

More from Andrew Oldham on +44 (0)2 078 781 021 or andrew.oldham@awknowledge.com

New fully fitted pits - fast, from Straightset

Straightset, on stand 6-242 at the CV Show says its new concept in fully-fitted vehicle pits is a first for the UK. The firm says these substantial twin-wall pits can be configured in many different ways to handle vans and trucks. Andrew Bates, for Straightset, says they are quick to fit and have many advantages over conventional brick-built pits. Because they can be written off as plant rather than building work they are tax-efficient, too. Bates says the company has a full-size display on its stand.

More from Andrew Bates on +44 (0)1 909 480 055 or bates_a@straightset.co.uk

New van and truck bumper range

Imex, which says it is the UK's leading independent commercial vehicle parts supplier plans to show its recently relaunched range of truck and van bumpers. This includes units for Iveco, MAN, Mercedes and Volvo at the CV Show. The firm says it also has an all-makes engine parts range and specialist parts for VW and MAN models. Imex has depots in Castleford, Minworth, Rutherglen and Warrington with free same-day delivery for the North of England, Central Scotland and the Midlands.

More from Sarah Miles on +44 (0)1 977 553 936 or sarahm@imexpart.com

BMC shows its rigids

BMC (UK) Ltd will show three Pro 518 model rigid trucks on its stand 8-102 at the CV Show. These are rated between 10 and 12.7 tonnes. The first has a 12 pallet refrigerated box body and will go to JJ Fast Foods of Enfield that will use the truck for distribution across the south-east. The other two trucks have Pro 518 crew cabs and slide-back car and van recovery bodywork. Phil Stratton, managing director at BMC says the World Wide Recovery body on one includes some interesting engineering work by TFL of Bedford. The second truck is bodied by Cyncro of Andover and amongst other features has a spiral staircase for easy rear access.

More from Phil Stratton on +44(0)2 476 363 003 or phil@bmcukltd.com

Fleet Minder makes debut at the CV Show

ASC Software on stand 7-122 says it will show its new 'all-in-one' garage management software at the CV Show. The firm says Fleet Minder gives access to real-time data and many other features which ASC says are unique requirements for the garage industry.

More from Garren Bellew on +353 (0)1 623 3077 or garren@fleetminder.ie

New workshop service hub

Dura Limited on stand 12-213 at the Automotive Trade Show is launching its new workshop service hub. The firm says it has everything you need for modern servicing, including oil water and air delivery, waste oil extraction, modern and electrical outlets for diagnostic kit as well as tool storage and waste management. Dominic Wishlade, Dura's managing director said: 'The system sets the standard in the workshop, with better profitability, efficiency, security and health and safety practices and we offer a full planning and installation service.'

More from Dominic Wishlade on +44 (0)1 280 706 050 or info@vantage.co.uk

Euroscan makes debut at CV Show

Euroscan UK is at the CV Show for the first time. On stand 6-402 it has its range of temperature recorders for refrigerated transport. The firm says it is the European market leader, with its kit offering GPS and GSM modular and integrated systems for a wide range of refrigerated vehicles.

More from Trevor Adams on +49 228 689 7980 or t.adams@euroscan.de

New national trailer parts supply

ABS Burton Ltd on stand 6-301 at CV Show says it has a new national trailer parts supply service. Managing director Bob Culbert says the firm offers on-site parts management systems with staff, computers, impressed stock and stock control for operators.

More from Bob Culbert on +44 (0)1 922 455 751 sales@absburton.co.uk

Dynamic axle weighbridge

Axtec on stand 7-247 says it will show its series 4000 weighbridge. This unit weighs moving vehicles to give both individual axle and gross vehicle weights. This helps avoid overloading. The firm says it recently fitted similar units in all B&Q's distribution warehouses across the UK.

More from Derek Hack on + 44(0)1 928 581 575 or salesadmin@axtec.co.uk

New Conti Tech air springs at the CV Show

Roadlink International says it will show a wide range of Conti Tech air springs for the first time at the CV Show on its stand 20-254. The firm says most European truck, trailer and bus makers fit these air springs as original equipment and find they offer better performance and lower running costs than many other similar products.

More from Mandy Monkton on +44 (0)1 902 606 210 or sale@roadlink-international.co.uk

New tail lifts from Del

Del Equipment, one of the leading tail lift makers in the UK, will launch two new lifts at the CV Show from its stand 20-438. The firm says its new 1,500kg tuck-under tail lift is 'designed to suit the roughest of applications but needs little maintenance and is excellent value for money.' The second is a 500kg aluminium platform with an anti-slip mesh window. 'This is a first for the tail lift industry and the ultra light unit is ideal for weight conscious 3.5 tonners,' says Del's Paul Kelly.

More from Paul Kelly on +44 (0)1 993 708 811 or Paul@del-uk.com

Advanced helps find diagnostic sockets

Advanced Diagnostics on stand 12-602 at the AT Show says it just released a new book to help find diagnostics sockets on vehicles. This and other diagnostics tools and software will be on the stand.

More from Shaun Garratt on +44 (0) 2476757951 or shaun@advanced-diagnostics.co.uk

Star lift from ArvinMeritor

ArvinMeritor says it will show its new Star Lift trailer landing legs and a range of truck and trailer running gear on its stand 18-014. The range includes a tyre inflation system, composite springs, and a wide variety of brake equipment.

More from Paul Birtles on +44 (0)1 525 721 010 or paul.birtles@arvinmeritor.com

New van racking systems

H-Modul Ltd on stand 8 - 244 says it will show its new product range at the CV Show. There is a wide range of racking storage kit for compact, mid-size and large vans. The firm says its new range gives greater flexibility for the increasingly wide range of work done by companies running mobile workshops and service vehicles. The components have been developed to keep unladen weight down without compromising strength or durability.

More from Rachel Rice on +44 (0)1 628 528 034 or marketing@h-modul.com

Boyriven expands

Truck parts maker and distributor Boyriven says it stepped up its already rapid expansion by taking over three more European parts makers, one in Germany and two in France. Richard Everist, UK general manager of Boyriven says the move is significant and may lead to the company making its roller shutters in the UK for first time. This would draw on the expertise of one of the recently-acquired French companies. The firm is on stand 17-052 at the CV Show.

More from Richard Everist on +44 (0)1 733 361 377 or richard.everist@boyriven-uk.com

Fair wear and tear from the BVRLA

The BVRLA says it will use its stand 6-012 at the CV Show to launch two new 'fair wear and tear guides.' One will cover vans and light trucks and the other, heavy trucks. These have been developed with Manheim Auctions and the FTA respectively. 'It's a good day for the commercial vehicle world' said John Lewis, BVRLA director general. 'We're providing definitive return standards for end-of-contract commercial vehicles. It's long been a grey area but the new guides shed more than a little light on this difficult topic'.

More from Jay Palmer on +44 (0)1 494 545 706 or jay@bvrla.co.uk

New post lifts

Bradbury on stand 12-809 at the Automotive Trade Show have a new range three to five tonne post lifts and their latest class four and seven roller brake tester. The firm says this computer-driven unit needs all the needs for Vosa and has a diagnostic and database facility.

More from Bob Garrett on +44 (0)1 376 555 266 or b.garrett@bradbury.co.uk

New emissions clean-up technology

Adastra on stand 19-050 says it will launch new emission reduction technology at the CV Show. The firm says this builds on its 'unique, fuel-born catalyst, dosing and particulate filter system.' Adastra says it has the only UK system for tough urban duty cycles. As the catalyst is replenished through the fuel, the system maintains its performance throughout its operating life.

More from Ian Parry on +44 (0) 1 782 399 444 iparry@chapelhousepr.co.uk

UK's most compact fire extinguisher?

Boydell & Jacks on stand 20-525 at the CV Show has what sales director Mark Knight believes is the most compact 6kg fire extinguisher fitting system on the market. He says its many different fitting configurations are particularly useful where space is at a premium. The company will also show many of the high grade mud-wings and other kit which it now markets in the UK following, its new and successful partnership with French company Fichet.

More from Mark Knight on +44(0)1 282 456 411 or mark.knight@featherwing.com

Better performance from Allison

Allison Transmissions on stand 20-119 at the CV Show says it has new data to show that its fully auto transmissions give better performance and faster payback on than manual or automated manual transmissions. The firm says the key is its power shifting technology which keeps constant power delivery through gear shifts and acceleration, 'unlike other gearboxes.'

More from Clare Butterfield on +44 (0)1 604 468 855 clare@colemanmore.com

Low-voltage protection for tail lift users

Adverc BM on stand 12-112 at the Automotive Trade Show says it has developed a new range of low voltage protection devices for trucks. These will isolate a tail lift so that an engine will still start even if the battery of voltage is low. And the firm's 'fit and forget' system means there are no switches on the dashboard and no driver action needed.

More from Jocelyn Musgrove on +44 (0)1 216 934 183 or techsales@adverc.co.uk

New trailer battery charger

Antares says it will show its new Active Line trailer battery charger on its stand 9-719 at the CV Show. The firm says this new piece of kit solves the problem of charging batteries on trailers. The company will show a range of batteries and electrical control systems and will have experts on hand to give advice on specialist on-board electrics.

More from the Graham Young on +44 (0)1 753 890 888 or Graham@antares.co.uk

New basic workshop information CD

Autodata on stand 11-103 at the Automotive Trade Show will launch its new CD. The firm's Brian Quinlan says this gives technicians and small workshops an 'eminently affordable and easy to use' introduction to CD-based service and repair data and bridges the gap between traditional workshop manuals and Autodata's more comprehensive CD products.

More from Brian Quinlan on +44 (0)1 628 634 321 or b.quinlan@autodata.ltd.uk

Low stress rental

BRS Truck Rental, on stand 19-223 at the CV Show says that its position as the largest heavy truck rental company in the UK means it has the capacity and experience to take the stress out of truck rental. The firm is exhibiting for first time as a separate entity and using its stand to show a range of added value products such as live vehicle tracking and performance reports via the company's intranet.

More from Reg Crawford on +44 (0)1 614 770 854 or rcrawford@barryhook.com

Bluetooth-capable smoke meter

Boston Garage Equipment on stand 12-314 at the Automotive Trade Show says it will show case its OPA 100 smoke meter and AGS 200 analyzer. The firm says this is the only MoT emission equipment available with Bluetooth the connectivity and is designed to be the fastest, most simple and reliable on the market. Boston says it also offers the only brake testers in the UK with full Bluetooth connectivity. The firm will also show its recently launched two-post lift and launch a four post model at the show.

More from Ray Calcutt on +44(0)2 085 931 512 or sales@boston-ge.com

£1,000 prize at CV Show

Bridgestone says its Truck Point network has a top prize of £1,000 worth of commercial vehicle tyres in a competition on its stand 17-310 at the CV Show. Truck Point has over 230 dealers in the UK and more than 1,650 across the European mainland and is now the largest independent network of specialist new trucks tyre dealers in Europe.

More from Colin Walkey on +44(0)1 926 402 076 or colin.walkey@btconnect.com

New kit from Crypton

On stand 11-418 Crypton sales development manager Geoff Cross says the firm will show its new range of diagnostic, brake testing, air-conditioning service and emissions measurement kit. Amongst this is a Bluetooth-capable smoke measurement system. This gives a technician complete freedom of movement around a vehicle while testing it. Another new unit is Truckscan, a hand-held diagnostic tool for most major truck makes.

More from Geoff Cross on +44 (0)1 278 436 234 or an gcross@cryptontechnology.com

Competitive insurance

Commercial Vehicle Direct are at the CV Show for the first time. The firm has stand 9-617 and will use the opportunity to publicise its new, highly competitive premiums and range of other business insurance products.

More from Alex Phillips on +44 (0)8 705 181 38 or alex.phillips@cvd-insurance.co.uk

New name for an established team

Codi International on stand 12-614 at the Automotive Trade Show is a new workshop planning and services company formed by the staff of Pabrex International. The firm says it offers a complete planning service for workshop installations, supplying, installing and most importantly maintaining the equipment on a long-term basis with a network of dealers across the UK and Ireland.

More from Ian Bullen on +44 (0)1 291 689 427 or ian@codi-international.com

Pay as you go for FleetWave

Chevin Fleet Solutions says it will launch its FleetWave pay-as-you-go scheme on stand 20-012 at the CV Show. This is a monthly payment deal with no ties. The firm says this will open up the market and help small fleets use the internet-based fleet management software that was only available to big companies. Chevin says FleetWave, launched in 2001 is the world's first commercially available internet based fleet management system.

More from Tamara Keeling on +44 (0)1 773 821 992 or tamara@chevincomputers.com

New technology for fuel management

Bristol based Data Track Fuel Systems, on stand 8-047 says it is one of the most progressive innovators in transport fuel management and works closely with big commercial fuel pump makers and fully integrates its fuel control electronics into these pumps. Managing director Richard Stubbs says the firm just released a new version of its highly successful FuelSafe range of fuel controllers and that this new technology gives the means to cut costs of fuel management and improve performance.

More from Amy Blacklaws on +44 (0)1 179 291 090 or amy@d-track.co.uk

All-makes clutches from Eaton

Eaton's European aftermarket division on stand 17-130 will show examples of its examples all-makes clutches and its remanufactured transmissions and parts. The firm also says it will show its Vorad collision avoidance system, which is increasingly widely used on North American trucks.

More from Eckhard Kuhn on + 31 20 655 6853 or eckhardkuhn@eaton.com

New polypropylene mudguard system

Fleet Engineers on stand 17-023 at the CV Show will launch its new Spray Master polypropylene mudguards. The firm's Malcolm Filsell says the new product is unique and 'will be of particular interest to vehicle makers and operators who want longer lasting, stronger and better-looking wings with superior sprays suppression.' The parent company is based in Muskegon, Michigan and makes fenders, roller shutter and other load control systems. Filsell says Spray Master has a unique mounting system which means it is quick and easy to fit.

More from Malcolm Filsell on +44 (0)1 992 444 839 or mfilsell@btconnect.com

New EBS diagnostics kit

Fleet Parts on stand 17-059 says it will launch its newly developed range of diagnostic equipment for EBS braking systems. The firm also has a new range of remanufactured Knorr-Bremse brake parts as well as a range of other remanufactured braking and related system parts.

More from Derek Rothwell on +44 (0)1 925 824 019 or info@fleetparts.com

New service charter

Renault Trucks says it will launch its Customer Service Charter from its stand 20-344 at the CV Show. This, the firm says, clearly identifies levels of service to customers and includes seven key commitments, to be unveiled at the show. Renault says it developed its charter 'to give operators the very best in customer service right across the network.' The CV Show is also the UK debut for the latest Master van models and Renault Trucks' unique onboard communications system, Infom@x.

More from Penny Randall on +44 (0)1 582 479 619 or penny.randall@renault-trucks.com

New air suspension systems

Gigant UK Ltd on stand 7-006 will show its new FB 70 air suspension system which it says saves weight and is simple to fit. The firm says the system can be adjusted to give ride heights from 240 to 410 mm. Gigant will also show a new twin lift-axle system and a range of powder coated air tanks.

More from Mick Brown on +44 (0)1 858 434 813 or gigant_uk_ltd@hotmail.com

New diesel oils

Fuchs Lubricants on stand 12-004 at the CV Show says it will use the opportunity to launch new diesel lubricants. The firm says these extend its Titan range of automotive lubricants and are designed to give 'excellent all year protection in all driving conditions, low oil consumption and minimum cold start wear.' Fuchs says its complete Titan range is now available in the UK.

More from Rosemary Mellor on +44 (0)1 782 203 706 or rosemary.mellor@fuchs-oil.com

New Easy-Transport

The MSA Group says it will use its stand at 20-654 at CV Show to launch its new 'Easy-Transport'. Director Bill Sandham said: 'This is the simplest, best and most competitively priced transport booking and management system available.' Sandham says the system displays bookings logically; invoices and driver payments are shown individually in monthly periods. Customer activity, driver and vehicle use are shown graphically and instantaneously, simplifying the business of job allocation.

More from Bill Sandham on +44 (0)1 454 620 300 or billsandham@aol.com

Kwik Zip your graphics

Fleet Graphic Media on stand 18-521 at the CV Show has what it says is a new and innovative frame system that means full colour images on box vans can be changed in just 45 minutes. The firm's Kevin Merton says the system's unique feature is the way it tensions the digitally printed PVC sheet. Merton says the Kwik Zip frame system can be fitted to any flat sided vehicle from small box vans to 13.5 metre trailers. Pioneered in the USA, thousands of frames are successfully in use, says Merton.

More from Kevin Merton on +44 (0)1 622 716 666 or kevin@fgman.co.uk

New remote control systems

HQ Joysticks Ltd on stand 17-253 is at the CV Show for first time. Director Alan Seaton says the firm will demonstrate equipment to show how hydraulic lorry loaders can easily be converted to radio remote control. Seaton says the company is the representative for Hetronic Radio Remote Control Systems. The kit, which can be fitted in a day, offers a simple, cost-effective alternative to non-remote control lorry loaders, giving the operator better sightlines and safety.

More from Alan Seaton on +44 (0)1 733 311 997 or alan@hqjoysticks.co.uk

Polyurethane auto parts

Gaff International on stand 17-019 at the CV Show says it has a new range of polyurethane parts for van truck and bus use. These include bushes for braking systems and spring dampers and a huge range of combined steel and polyurethane or polyurethane only bushes for suspension systems. The parent company is based in Mexico and says its low cost base means its products are very well priced. The firm says it is a big supplier to American truck and European vehicle makers.

More from Malcolm Filsell on +44 (0)1 992 444 839 or malcolmfilsell@btconnect.com

Come to breakfast at the CV and AT Shows

Pre-book 'Fast Track' tickets via the CV Show website www.cvshow.com or the AT Show website www.atshow.com or even the ticket hotline, 08 704 294 356, and you'll get a £2 CV Show Breakfast voucher. 'Already well over 25,000 people have done the deal and we expect more yet,' said a spokesman. 'With a Fast Track ticket you should walk past most queues at the door, get a better deal on breakfast and take advantage of the CV Show's 08:30 early opening. The websites and the hotline will take bookings right up to mid-day on Thursday 25 March, but obviously we can't mail last minute tickets in time - we'll ask people to pick them up on the door instead. If you get to the shows, collect your tickets and get to the restaurants before 10:30 you should still get that 'early-bird' breakfast. But we strongly recommend you to get there earlier. It is going to be a big, busy show and the more time you give yourself, the better. And you wouldn't want to rush that breakfast, would you?'

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